### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY

### FINANCIAL STATEMENTS

**JUNE 30, 2017** 

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY TABLE OF CONTENTS

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Utah Telecommunication Open Infrastructure Agency Murray, Utah Gary K. Keddington, CPA Phyl R. Warnock, CPA Marcus K. Arbuckle, CPA

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Utah Telecommunication Open Infrastructure Agency (UTOPIA), as of and for the year ended June 30, 2017, and the related notes to the financial statements, as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Utah Telecommunication Open Infrastructure Agency as of June 30, 2017, and the respective changes in its financial position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of proportionate share of net pension liability, and the schedule of contributions, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 15, 2017, on our consideration of UTOPIA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering UTOPIA's internal control over financial reporting and compliance.

Keddington & Christensen, LLC

November 15, 2017

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY MANAGEMENT DISCUSSION AND ANALYSIS

### **Introduction**

The following is a discussion and analysis of the Utah Telecommunication Open Infrastructure Agency (UTOPIA) financial activities for the fiscal year ending June 30, 2017.

#### **Description of Business**

UTOPIA is a consortium of 15 Utah cities, created to provide construction and operations for a wholesale state-of-the-art fiber optic telecommunications infrastructure. This effort on the part of the municipalities will promote economic development and improve the quality of life for their residents. UTOPIA provides an open access network, allowing private service providers to use the infrastructure to offer retail digital services to customers in UTOPIA member cities.

Eleven of the current UTOPIA member cities pledged sales tax revenues as partial loan guarantees in order to secure financing for the network. UTOPIA has been constructing a wholesale advanced communications network within its member cities. The network is being built with fiber-to-the-premises technology, which transmits information at the speed of light, significantly faster than existing copper, cable, and wireless or satellite systems. Fiber has become accepted as the only infrastructure capable of delivering the capacity and speed needed to meet today's telecommunications and broadband requirements. It is currently used for the backbone of the Internet and other high-demand applications, and recently has begun to be implemented over "the last mile" into homes and businesses. The member cities of UTOPIA were early to recognize this trend and have been laying the fiber-optic cable necessary to connect each member city and the homes and businesses within each city. UTOPIA established an open access network, which allows private sector service providers to use the network to deliver services. The open access concept results in more competition and has resulted in more choice and increased value for the residents and businesses of its member cities.

To help facilitate growth, several cities formed another inter-local entity, called the Utah Infrastructure Agency (UIA). UTOPIA has entered into an agreement to provide network services and access to UIA. Through this arrangement, UTOPIA has been and will continue to be able to generate additional revenue.

Twenty five service providers—Including First Digital, SumoFiber, Verracity, Windstream, and XMission,—were actively providing services and a total of 16,479 homes and businesses had subscribed to services at year end on the UTOPIA/UIA network. Future growth of the network will be largely demand-based, bringing the network first to those areas that will bring the best return on investment. UIA continues to make significant progress towards the project's original mission: to build and maintain a fiber network to service all of the businesses and residents in UTOPIA's member cities.

As of the end of June, 2017, more than 3,266 miles of fiber cable have been placed within the boundaries of the eleven members cities. Within footprints serviced by 158 hut sites, there are approximately 87,000 addresses, of which approximately 72,000 are able to receive services. The remaining addresses are located in apartment buildings, condominium developments, or in areas isolated by right-of-way or pole access issues.

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### **Highlights**

Financial highlights include:

- Recurring revenues increased by almost \$985,000 from the prior year.
- Total revenues increased nearly \$1.2M compared to the prior year.

### **Overview of Financial Statements**

The financial statements included in this report have been prepared in compliance with generally accepted accounting principles. The balance sheet provides information about the Agency's resources and obligations at year-end. The statement of revenues, expenses, and changes in net position presents the results of business activities during the course of the year. The statement of cash flows presents changes in cash and cash equivalents, resulting from operational and investing activities. Notes to the financial statements provide required disclosures and other information that are essential to the full understanding of material data provided in the statements. The notes present information about the Agency's accounting policies, significant account balances, obligations, commitments, contingencies and subsequent events.

Recurring operating revenues for the fiscal year were about \$387,000 above budgeted levels. Operating expenses (expenses excluding interest and depreciation) were below budget by \$522,000 Million. Operating profit (EBITDA) was nearly \$1.1 Million better than projected, and about \$338,000 better than the prior year. Depreciation and amortization expense were below projected levels. As a result, net income was about \$2.4 Million better than budget.

Table 1 - Summary of the Agency's Statement of Net Position:

	2017	2016
Current and other assets Capital assets	\$ 4,357,150 77,211,858	\$ 7,348,336 80,955,734
Total Assets	81,569,008	88,304,070
Deferred outflows of resources	86,168,394	114,845,199
Current and other Liabilities Long-term liabilities outstanding	3,536,683 381,726,602	3,778,015 396,874,116
Total Liabilities	385,263,285	400,652,131
Deferred inflows of resources	262,857	220,660
Net investment in capital assets Restricted Unrestricted	(43,831,166) 258,619 (174,216,193)	(40,576,930) 126,092 (157,272,684)
Net Position, restated	\$ (217,788,740)	\$ (197,723,522)

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

Table 2 - Summary of the Agency's Statement of Revenues, Expenses and Changes in Fund Net Position

	2017	2016
Revenues:		
Operating revenues	\$ 7,046,947	\$ 6,062,162
Interest income	17,726	38,448
Other revenues	224,008	4,639
Total Revenues	7,288,681	6,105,249
Expenditures:		
General and administrative	6,053,439	5,352,088
Network	1,846,611	1,791,719
Depreciation	5,252,023	4,937,743
Bond interest and fees	14,201,826	13,879,903
Total Expenditures	27,353,899	25,961,453
Change in net position	(20,065,218)	(19,856,204)
Total net position, beginning of year	(197,723,522)	(177,867,318)
Total net position, end of year	\$ (217,788,740)	\$ (197,723,522)

### **Capital Assets and Debt Administration**

UTOPIA's capital assets, net of depreciation, were \$77.2 million at year-end. Types of assets include outside plant (fiber and conduit), inside plant (electronics), customer premise equipment, construction in progress and other miscellaneous assets.

As of June 30, 2017, UTOPIA's outstanding debt amounted to \$282.6 million. The majority of this debt (revenue bonds payable) is secured by the 11 pledging members' sales tax pledges.

Table 3 - Summary of the Agency's Capital Assets

	 2017	 2016
Construction in progress	\$ 1,752,403	\$ 2,689,420
Outside plant	66,852,999	69,813,110
Inside plant	761,597	718,701
Customer premise equipment	6,422,918	6,104,657
Intangible right	923,755	988,691
Office furniture and equipment	433,705	525,041
Vehicles	 64,481	 116,114
	\$ 77,211,858	\$ 80,955,734

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

Table 4 - Summary of the Agency's Debt

	 2017		2016
Revenue bonds payable	\$ 183,699,173	9	\$ 184,401,178
Capital leases	=		-
Notes payable	 98,872,400		83,930,929
	\$ 282,571,573	_	\$ 268,332,107

### **Contacting UTOPIA's Financial Management**

This financial report is designed to provide interested readers with a general overview of UTOPIA's financial position and to demonstrate accountability. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Chief Financial Officer, Utah Telecommunication Open Infrastructure Agency, 5858 S 900 E Murray, UT 84121.



# UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY STATEMENT OF NET POSITION June 30, 2017

### Assets

Current Assets:	
Cash	\$ 107,863
Trade receivables, net	575,026
Inventory	618,209
Prepaid expenses	88,714
Notes receivable, current portion	655,000
Restricted cash equivalents	 1,314,764
<b>Total Current Assets</b>	 3,359,576
Noncurrent assets:	
Capital Assets:	
Construction in progress	1,752,403
Property and equipment, net:	
Fiber optic network	74,961,269
Office furniture and equipment	433,705
Vehicles	 64,481
Total Property and Equipment, net	 75,459,455
Total Capital Assets	 77,211,858
Other Assets:	
Notes receivable, net of current portion	 997,574
Total Other Assets	 997,574
Total Assets	 81,569,008
Deferred Outflows of Resources	
Deferred outflow of resources for interest rate swaps	83,575,613
Deferred charge on refunding	1,743,040
Deferred outflow of resources relating to pensions	 849,741
<b>Total Deferred Outflows of Resources</b>	\$ 86,168,394

# UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY STATEMENT OF NET POSITION (Continued) June 30, 2017

### Liabilities

Current Liabilities:	
Accounts payable	\$ 378,782
Accrued liabilities	263,548
Compensated absences	177,394
Interest payable from restricted assets	1,056,145
Note payable	9,313
Unearned revenue, current portion	655,000
Revenue bonds payable	 996,501
Total Current Liabilities	 3,536,683
Noncurrent Liabilities:	
Compensated absences	134,596
Note payable	98,863,087
Unearned revenue, net of current portion	14,986,489
Revenue bonds payable	182,702,672
Net pension liaiblity	1,464,145
Interest rate swaps liability	 83,575,613
Total Liabilities	 385,263,285
Deferred Inflows of Resources	
Deferred inflow of resources relating to pensions	 262,857
<b>Total Deferred Inflows of Resources</b>	262,857
Net Position	
Net investment in capital assets Restricted for:	(43,831,166)
Debt service	258,619
Unrestricted	 (174,216,193)
Total Net Position	\$ (217,788,740)

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION For the Year Ended June 30, 2017

Operating Revenues:	
Access fees	\$ 5,631,515
Fiber lease revenue	655,000
Installation revenue	157,742
Miscellaneous operating revenue	 602,690
<b>Total Operating Revenues</b>	 7,046,947
Operating Expenses:	
Payroll	4,663,259
Material and supplies	1,108,176
Professional services	282,004
Network	1,846,611
Depreciation	 5,252,023
<b>Total Operating Expenses</b>	 13,152,073
Operating Income (Loss)	 (6,105,126)
Nonoperating Revenues (Expenses):	
Interest income	17,726
Miscellaneous nonoperating revenue	169,008
Bond interest and fees	(14,201,826)
Gain on disposal of assets	 55,000
Total Nonoperating Revenues (Expenses)	 (13,960,092)
Change In Net Position	(20,065,218)
<b>Total Net Position, Beginning of Year</b>	 (197,723,522)
Total Net Position, End of Year	\$ (217,788,740)

# UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY STATEMENT OF CASH FLOWS For the Year Ended June 30, 2017

Payments to suppliers Payments to employees  (4,021,289) Payments to employees  (4,768,090)  Net cash used by operating activities  Cash Flows From Capital and Related Financing Activities:  Purchase of property and equipment Proceeds from sale of capital assets Proceeds from network installations Proceeds from note payable Proceeds from note payable Proceeds from note payable Bond interest and fees (13,181,141) Principal paid on capital leases, notes payable, and bonds payable Net cash provided by capital and related financing activities  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation  Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income 117,726  Net cash provided by investing activity 117,726  Net Increase in Cash and Cash Equivalents (1,231,079)  Cash and Cash Equivalents, Beginning of Year	Cash Flows From Operating Activities: Cash received from customers and users	\$	8,083,269
Payments to employees  Net cash used by operating activities  Cash Flows From Capital and Related Financing Activities:  Purchase of property and equipment Proceeds from sale of capital assets Proceeds from network installations Proceeds from note payable Proceeds from note payable Proceeds from note payable Principal paid on capital leases, notes payable, and bonds payable Net cash provided by capital and related financing activities  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation Net cash provided by non-capital financing activity Interest income Net cash provided by investing Activity: Interest income 17,726  Net cash provided by investing activity 11,726  Net Increase in Cash and Cash Equivalents (1,231,079)  Cash and Cash Equivalents, Beginning of Year 2,653,706		Ψ	
Cash Flows From Capital and Related Financing Activities:  Purchase of property and equipment (889,105)  Proceeds from sale of capital assets 55,000  Proceeds from network installations 169,008  Proceeds from note payable 13,905,072  Bond interest and fees (13,181,141)  Principal paid on capital leases, notes payable, and bonds payable (711,226)  Net cash provided by capital and related financing activities (652,392)  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation 109,697  Net cash provided by non-capital financing activity 109,697  Cash Flows From Investing Activity: Interest income 17,726  Net cash provided by investing activity 17,726  Net Increase in Cash and Cash Equivalents (1,231,079)  Cash and Cash Equivalents, Beginning of Year 2,653,706	* **		
Purchase of property and equipment (889,105) Proceeds from sale of capital assets 55,000 Proceeds from network installations 169,008 Proceeds from note payable 13,905,072 Bond interest and fees (13,181,141) Principal paid on capital leases, notes payable, and bonds payable (711,226)  Net cash provided by capital and related financing activities (652,392)  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation 109,697  Net cash provided by non-capital financing activity 109,697  Cash Flows From Investing Activity: Interest income 17,726  Net cash provided by investing activity 17,726  Net Increase in Cash and Cash Equivalents (1,231,079)  Cash and Cash Equivalents, Beginning of Year 2,653,706	Net cash used by operating activities		(706,110)
Proceeds from sale of capital assets Proceeds from network installations Proceeds from network installations Proceeds from note payable Proceeds from note payable Proceeds from note payable Principal paid on capital leases, notes payable, and bonds payable Principal paid on capital leases, notes payable, and bonds payable Principal paid on capital leases, notes payable, and bonds payable Principal paid on capital leases, notes payable, and bonds payable Principal paid on capital leases, notes payable, and bonds payable (711,226) Net cash provided by capital and related financing activities Increase to (payments on) long-term pension obligation Principal paid on capital Financing Activity: Increase to (payments on) long-term pension obligation 109,697  Cash Flows From Investing Activity: Interest income 17,726  Net cash provided by investing activity 17,726  Net Increase in Cash and Cash Equivalents (1,231,079)  Cash and Cash Equivalents, Beginning of Year 2,653,706	Cash Flows From Capital and Related Financing Activities:		
Proceeds from network installations Proceeds from note payable Proceeds from note payable Bond interest and fees (13,181,141) Principal paid on capital leases, notes payable, and bonds payable Net cash provided by capital and related financing activities  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income 17,726  Net cash provided by investing activity 17,726  Net Increase in Cash and Cash Equivalents (1,231,079)  Cash and Cash Equivalents, Beginning of Year 2,653,706	Purchase of property and equipment		(889,105)
Proceeds from note payable Bond interest and fees (13,181,141) Principal paid on capital leases, notes payable, and bonds payable Net cash provided by capital and related financing activities  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income 17,726  Net cash provided by investing activity 17,726  Net Increase in Cash and Cash Equivalents (1,231,079)  Cash and Cash Equivalents, Beginning of Year 2,653,706	Proceeds from sale of capital assets		55,000
Bond interest and fees Principal paid on capital leases, notes payable, and bonds payable  Net cash provided by capital and related financing activities  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation  Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income  17,726  Net cash provided by investing activity  117,726  Net Increase in Cash and Cash Equivalents  Cash and Cash Equivalents, Beginning of Year  2,653,706	Proceeds from network installations		169,008
Principal paid on capital leases, notes payable, and bonds payable  Net cash provided by capital and related financing activities  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation  Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income  Net cash provided by investing activity  17,726  Net lncrease in Cash and Cash Equivalents  (1,231,079)  Cash and Cash Equivalents, Beginning of Year  2,653,706			
Net cash provided by capital and related financing activities  Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation  Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income  17,726  Net cash provided by investing activity  17,726  Net Increase in Cash and Cash Equivalents  (1,231,079)  Cash and Cash Equivalents, Beginning of Year  2,653,706			
Cash Flows From Non-Capital Financing Activity: Increase to (payments on) long-term pension obligation  Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income  17,726  Net cash provided by investing activity  17,726  Net Increase in Cash and Cash Equivalents  (1,231,079)  Cash and Cash Equivalents, Beginning of Year  2,653,706	Principal paid on capital leases, notes payable, and bonds payable		(711,226)
Increase to (payments on) long-term pension obligation  Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income  17,726  Net cash provided by investing activity  17,726  Net Increase in Cash and Cash Equivalents  (1,231,079)  Cash and Cash Equivalents, Beginning of Year  2,653,706	Net cash provided by capital and related financing activities		(652,392)
Increase to (payments on) long-term pension obligation  Net cash provided by non-capital financing activity  109,697  Cash Flows From Investing Activity: Interest income  17,726  Net cash provided by investing activity  17,726  Net Increase in Cash and Cash Equivalents  (1,231,079)  Cash and Cash Equivalents, Beginning of Year  2,653,706	Cash Flows From Non-Capital Financing Activity:		
Cash Flows From Investing Activity:Interest income17,726Net cash provided by investing activity17,726Net Increase in Cash and Cash Equivalents(1,231,079)Cash and Cash Equivalents, Beginning of Year2,653,706			109,697
Interest income17,726Net cash provided by investing activity17,726Net Increase in Cash and Cash Equivalents(1,231,079)Cash and Cash Equivalents, Beginning of Year2,653,706	Net cash provided by non-capital financing activity		109,697
Net cash provided by investing activity17,726Net Increase in Cash and Cash Equivalents(1,231,079)Cash and Cash Equivalents, Beginning of Year2,653,706	Cash Flows From Investing Activity:		
Net Increase in Cash and Cash Equivalents(1,231,079)Cash and Cash Equivalents, Beginning of Year2,653,706	Interest income		17,726
Cash and Cash Equivalents, Beginning of Year 2,653,706	Net cash provided by investing activity		17,726
	Net Increase in Cash and Cash Equivalents		(1,231,079)
Cash and Cash Equivalents, End of Year \$ 1,422,627	Cash and Cash Equivalents, Beginning of Year		2,653,706
	Cash and Cash Equivalents, End of Year	\$	1,422,627

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY STATEMENT OF CASH FLOWS (Continued) For The Year Ended June 30, 2017

### Reconciliation of operating loss to net cash from operating activities:

Operating income (loss)	\$ (6,105,126)
Adjustments to reconcile operating loss to net cash from operating activities:	
Depreciation and amortization expense	5,252,023
(Increase) decrease in assets related to operations Trade receivables, net Inventory Notes receivable Prepaid expenses	(163,678) (471,402) 1,775,590 236
Increase (decrease) in liabilities related to operations Accounts payable Accrued liabilities Compensated absences Unearned revenue	(313,332) (136,017) 31,186 (575,590)
Net Cash Used by Operating Activities	\$ (706,110)

### **Supplemental Information**

### Noncash Investing, Capital, and Financing Activities:

Additions to capital assets includes inventory of \$619,042.

#### NOTE 1 SUMMARY OF ACCOUNTING POLICIES

### Reporting Entity

Utah Telecommunication Open Infrastructure Agency (UTOPIA), a separate legal entity and political subdivision of the State of Utah, was formed on March 5, 2002, by an Interlocal Cooperative Agreement pursuant to the provisions of the Utah Interlocal Cooperation Act. UTOPIA's Interlocal Cooperative Agreement has a term of fifty years. During June 2004, the Board of Directors voted to amend the inter-local agreement with the member cities to allow pledging and non-pledging members. The pledging members were required to pledge sales tax revenue from their cities to partially guarantee payment of the bonds, and in return for the pledge, they would be the first to receive UTOPIA's services. The non-pledging cities did not pledge their sales tax revenue but their cities' network will be built when financing can be arranged that does not require a loan guarantee. There were 11 pledging members and 5 non-pledging members in UTOPIA at June 30, 2017. UTOPIA's purpose is to design, finance, build, operate, and maintain an open, wholesale, public telecommunication infrastructure that has the capacity to deliver high-speed connections to every home and business in the member communities.

The following is a summary of the more significant policies.

### The Reporting Entity

In evaluating how to define UTOPIA for financial reporting purposes, management has considered all potential component units. The decision to include a potential component unit in the reporting entity was made by applying the criteria set forth in the related GASB pronouncement. The basic, but not the only, criterion for including a potential component unit within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations and accountability of fiscal matters. The other criterion used to evaluate potential component units for inclusion or exclusion from the reporting entity is the existence of special financing relationships, regardless of whether UTOPIA is able to exercise oversight responsibilities. UTOPIA does not have any component units, nor is it a component unit of any primary government.

### Financial Statement Presentation and Basis of Accounting

UTOPIA prepares its financial statements on an enterprise fund basis, using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Enterprise funds are used to account for operations that are financed and operated in a manner similar to private businesses, where the intent is that all costs of providing certain goods and services to the general public be financed or recovered primarily through user charges, or where it has been deemed that periodic determination of net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations.

### NOTE 1 SUMMARY OF ACCOUNTING POLICIES (Continued)

#### Restricted Assets

UTOPIA maintains investments held by financial institutions for safekeeping of funds relating to service reserves. When both restricted and unrestricted assets are available, it is UTOPIA's policy to use restricted assets first, then unrestricted assets as they are needed.

### Property and Equipment

Property and equipment are stated at cost, which includes capitalization of interest costs incurred during construction. Normal maintenance and repair expenses that do not add to the value of the asset or materially extend asset lives are not capitalized. Improvements are capitalized and depreciated over the remaining useful lives of the related fixed asset. The net book value of property sold or otherwise disposed of is removed from the property and accumulated depreciation accounts and the resulting gain or loss is included as nonoperating revenues or expenses. Depreciation of property and equipment was computed using the straight-line method over the following estimated useful lives. Depreciation of inside plant and certain customer premise equipment was computed using an accelerated method over a 6 year life.

Outside plant and certain customer premise equipment	25 years
Office furniture and equipment and vehicles	3-5 years
Intangible rights	25 years

### Cash and Cash Equivalents

UTOPIA considers all cash and investments with original maturities of three months or less to be cash and cash equivalents. For purposes of the statement of cash flows, cash and cash equivalents are defined as the cash accounts and the restricted cash equivalent accounts. Investments, in the form of accounts invested with the Utah Public Treasurer's Investment Fund (the State Treasurer's Pool) of UTOPIA are stated at cost, which approximates fair value.

### Revenue Recognition

Revenue is generally recorded when the service has been provided, and profit is recognized at that time. Revenues are reported net of bad debt expense. Total bad debt expense related to revenues of the current period is \$0.

### Allowance for Doubtful Accounts

The allowance for doubtful accounts is UTOPIA's best estimate of the amount of probable credit losses in the existing accounts receivable. UTOPIA has reserved \$7,404 of accounts receivable.

### **Estimates and Assumptions**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### NOTE 1 SUMMARY OF ACCOUNTING POLICIES (Continued)

#### Inventories

Inventories are stated at cost using the first-in first-out method.

### Deferred Outflows and Deferred Inflows of Resources

The statement of net position reports a separate section from assets for deferred outflows of resources. Deferred outflows of resources represent consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expense/expenditure) until then. UTOPIA reports deferred charges on bond refundings, deferred outflows for interest rate swaps (hedging activities), and deferred outflows of resources relating to pensions. In addition, the statement of net position reports a separate section from liabilities for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position that applies to future periods and so will not be recognized as an inflow of resources (revenue) until that time. UTOPIA reports deferred inflows of resources relating to pensions.

### **Hedging Activities**

UTOPIA accounts for hedging activities in accordance with GASB Statement No. 53 Accounting for Financial Reporting for Derivative Instruments. This standard requires that derivative instruments be reported at fair value, and that the changes in the fair value of instruments that are considered to be hedging derivative instruments and found to be effective, be reported as either deferred inflows or deferred outflows in the Statement of Net Position.

### Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Utah Retirement Systems Pension Plan (URS) and additions to/deductions from URS's fiduciary net position have been determined on the same basis as they are reported by the URS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### NOTE 2 CASH AND INVESTMENTS

UTOPIA's deposit and investment policy is to follow the Utah Money Management Act. However, UTOPIA does not have a separate deposit or investment policy that addresses specific types of deposit and investment risks to which UTOPIA is exposed.

Utah State law requires that UTOPIA's funds be deposited with a "qualified depository" as defined by the Utah Money Management Act. "Qualified depository" includes any depository institution which has been certified by the Utah State Commissioner of Financial Institutions as having met the requirements as defined in Rule 11 of the Utah Money Management Act. Rule 11 establishes the formula for determining the amount of public funds which a qualified depository may hold in order to minimize risk of loss and defines capital requirements which an institution must maintain to be eligible to accept public funds.

### **NOTE 2 CASH AND INVESTMENTS (Continued)**

The Utah Money Management Act also governs the scope of securities allowed as appropriate temporary investments for UTOPIA and conditions for making investment transactions. Investment transactions are to be conducted through qualified depositories or primary reporting dealers.

As of June 30, 2017, UTOPIA had the following deposits and investments stated at carrying amount, which approximates fair value:

<u>Deposit and investment type</u>	<u>F</u>	air Value
Cash on deposit	\$	33,372
Investments in Utah Public Treasurer's Investment Funds		1,389,255
	\$	1,422,627

#### Cash on Deposit:

Custodial credit risk – deposits. In the case of deposits, this is the risk that in the event of a bank failure, UTOPIA's deposits may not be returned to it. As of June 30, 2017, \$0 of the \$154,608 balance of deposits was exposed to custodial credit risk because it was uninsured and uncollateralized. UTOPIA has no policy to manage this type of risk.

### <u>Investment in Utah Public Treasurer's Investment Funds (PTIF):</u>

Interest rate risk. The risk that changes in the interest rate will have an adverse effect on the fair value of an investment. UTOPIA's investment PTIF is not subject to interest rate risk.

*Credit risk*. This is the risk that an issuer or other counter party to an investment will not fulfill its obligations. As of June 30, 2017, the PTIF in which UTOPIA has investments were unrated.

Concentration of credit risk. This is the risk of loss attributable to the magnitude of UTOPIA's investment in a single issuer. UTOPIA's investment in PTIF is not subject to a concentration of credit risk.

Custodial credit risk – investments. This is the risk that, in the event of the failure of the counterparty to a transaction, UTOPIA will not be able to recover the value of its investments that are in the possession of an outside party. UTOPIA's investment in PTIF has no custodial credit risk.

UTOPIA categorizes the fair value measurements of its investments based on the hierarchy established by general accepted accounting principles. The fair value hierarchy, which has three levels, is based on valuation inputs used to measure an asset's fair value: Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. Fair value measurements of UTOPIA's investments in PTIF at June 30, 2017, or \$1,352,125 are based on significant other observable inputs (Level 2 inputs).

### NOTE 3 PROPERTY AND EQUIPMENT

The following summarizes UTOPIA's property and equipment as of June 30, 2017:

	Beginning			Ending		
	Balance	Additions	Deletions	Balance		
Capital assets, not being depreciated						
Construction in progress	\$ 2,689,420	\$ -	\$ (937,017)	\$ 1,752,403		
Total capital assets, not						
being depreciated	2,689,420		(937,017)	1,752,403		
Capital assets, being depreciated:						
Outside plant	101,389,086	1,103,978	-	102,493,064		
Inside plant	6,625,009	435,310	(1,939,582)	5,120,737		
Customer premise equipment	11,287,940	769,930	(2,216,998)	9,840,872		
Intangible right	1,624,040	-	-	1,624,040		
Office furniture and equipment	963,679	135,946	(217,229)	882,396		
Vehicles	493,139		(74,498)	418,641		
Total capital assets,						
being depreciated	122,382,893	2,445,164	(4,448,307)	120,379,750		
Less accumulated depreciation:						
Outside plant	(31,575,976)	(4,064,089)	-	(35,640,065)		
Inside plant	(5,875,833)	(422,888)	1,939,581	(4,359,140)		
Customer premise equipment	(5,213,758)	(421,194)	2,216,998	(3,417,954)		
Intangible right	(635,349)	(64,936)	-	(700,285)		
Office furniture and equipment	(438,638)	(227,283)	217,230	(448,691)		
Vehicles	(377,025)	(51,633)	74,498	(354,160)		
Total accumulated depreciation	(44,116,579)	(5,252,023)	4,448,307	(44,920,295)		
Total capital asset, net of						
accumulated depreciation	78,266,314	(2,806,859)		75,459,455		
Property and Equipment, net	\$ 80,955,734	\$ (2,806,859)	\$ (937,017)	\$ 77,211,858		

Depreciation and amortization expense of \$5,252,023 was charged to operating expense for the year ended June 30, 2017.

#### **NOTE 4 LONG-TERM DEBT**

The following is a summary of the changes in long-term debt obligations for the year ended June 30, 2017.

	Beginning Balance	Additions	Reductions	Ending Balance	Due Within One Year	
Revenue bonds						
2011A tax exempt bonds	\$ 109,674,827	\$ -	\$ (385,789)	\$ 109,289,038	\$ 560,690	
2011B taxable bonds	74,726,351		(316,216)	74,410,135	435,811	
Total revenue bonds	184,401,178		(702,005)	183,699,173	996,501	
Notes payable						
Pledging members	83,853,023	14,950,692	-	98,803,715	-	
Non-pledging members	-	-	-	-	-	
Layton RDA	77,906		(9,221)	68,685	9,313	
Total notes payable	83,930,929	14,950,692	(9,221)	98,872,400	9,313	
Compens ated abs ences	280,804	31,186		311,990	177,394	
Total Long-Term Debt	\$ 268,612,911	\$ 14,981,878	\$ (711,226)	\$ 282,883,563	\$ 1,183,208	

#### **Revenue Bonds**

Tax-Exempt Adjustable Rate Telecommunications and Sales Tax Revenue Refunding Bonds, Series 2011A, original issue of \$110,000,000, mandatory sinking fund amounts due in quarterly installments beginning June 2013, interest payments due quarterly at 1-month LIBOR, which was 1.2272% at June 30, 2017, times 67% plus a spread which varies from .67% to 2.67%, with the final payment due June 2040. The bonds were issued to refund the Series 2008 revenue bonds which were issued to finance UTOPIA's infrastructure construction and retire the Series 2007, 2006, and 2004 Revenue Bonds.

\$ 109,289,038

Tax-Exempt Adjustable Rate Telecommunications and Sales Tax Revenue Refunding Bonds, Series 2011B, original issue of \$75,000,000, mandatory sinking fund amounts due in quarterly installments beginning December 2013, interest payments due monthly at 3-month LIBOR, which was 1.3000% at June 30, 2017, plus a spread which varies from .01% to 15%, with the final payment due June 2040. The bonds were issued to refund the Series 2008 revenue bonds which were issued to finance UTOPIA's infrastructure construction and retire the Series 2007, 2006, and 2004 Revenue Bonds.

74,410,135

Total revenue bonds 183,699,173
Less current portion (996,501)

Noncurrent portion \$ 182,702,672

### **NOTE 4 LONG-TERM DEBT (Continued)**

### **Revenue Bonds (Continued)**

UTOPIA is required by the Series 2011 A & B bond covenants to charge users rates, including connection fees, for all services supplied by UTOPIA sufficient to pay the operation and maintenance expenses of the network. Should UTOPIA not have sufficient net revenues as described, UTOPIA is obligated to the fullest extent possible and as market forces permit to modify user rates to meet the covenant requirement.

UTOPIA is also required by the Series 2011 A & B bond covenants to build up a reserve of \$535,140 for the 2011 A debt service reserve requirement and \$364,860 for the 2011 B debt service reserve requirement. The reserves are to be funded, over time, to the extent that there are net revenues remaining after all operation and maintenance costs, bond interest payments, and required sinking fund payments have been made. The amount actually on reserve at June 30, 2017 for the 2011 A and 2011 B debt service is \$78,556 and \$36,952, respectively and is included in restricted cash equivalents.

At June 30, 2017, the aggregate debt service requirements of UTOPIA's debt and net receipts/payments on associated hedging derivative instruments are presented below. These amounts assume that current interest rates on variable-rate bonds and the current reference rates of hedging derivative instruments will remain the same for the term. As these rates vary, interest payments on variable-rate bonds and net receipts/payments on derivative instruments will vary. The hedging derivative, net column reflects only net receipts/payments on derivative instruments that qualify for hedge accounting.

<u>Year</u>	<u>Principal</u>	Interest	Hedging Derivative, net	Total
2018	\$ 996,500	\$ 5,287,752	\$ 7,784,947	\$ 14,069,199
2019	1,290,771	5,329,880	7,698,084	14,318,735
2020	1,650,430	5,373,604	7,637,404	14,661,438
2021	2,050,300	5,323,733	7,561,183	14,935,216
2022	2,483,093	5,270,970	7,467,757	15,221,820
2023-2027	20,277,110	25,273,522	35,221,515	80,772,147
2028-2032	36,685,421	21,720,654	29,408,911	87,814,986
2033-2037	62,951,863	14,951,863	19,208,155	97,111,881
2038-2040	55,313,685	3,809,397	3,950,985	63,074,067
	\$ 183,699,173	\$ 92,341,375	\$ 125,938,941	\$ 401,979,489

### **NOTE 4 LONG-TERM DEBT (Continued)**

### **Note Payable**

The notes payable consist of the following:

Amounts owed to pledging members. These amounts reflect the use of pledging members contributions to trustee for payments as required by Taxable Adjustable Rate Advanced Communications Special Revenue and Refunding Bonds, Series 2008. Interest is accrued at the current PTIF rate which was 1.32% at June 30, 2017. These debts are subordinate to the Series 2011 A & B Telemmunications Special Revenue and Refunding Bonds and therefore will not be required to be paid back until that obligation is fulfilled.

\$ 98,803,715

Amount owing to Layton City Redevelopment Agency for the development of certain fiber optic intrastructure improvements. Principle and interest payments of \$10,000 due annually beginning January 1, 2012 until January 2025. Interest at 1.0%.

68,685

Total Note Payable 98,872,400

Less current portion (9,313)

Noncurrent portion \$ 98,863,087

Future payments on the Layton City RDA notes payable for the years ending June 30 are as follows:

<u>Year</u>	<u>Prii</u>	Principal		Interest		Total	
2018	\$	9,313	\$	687	\$	10,000	
2019		9,406		594		10,000	
2020		9,501		500		10,000	
2021		9,595		405		10,000	
2022		9,691		309		10,000	
2023-2025		21,179		341		21,520	
	\$	68,685	\$	2,836	\$	71,520	

#### NOTE 5 PENSIONS

### Plan Description

Eligible plan participants are provided with pensions through the Utah Retirement Systems. The Utah Retirement Systems are comprised of the following pension trust funds:

- Public Employees Noncontributory Retirement System (Noncontributory System) is a multiple employer, cost sharing, public employee retirement system.
- Tier 2 Public Employees Contributory Retirement System (Tier 2 Public Employees System) is a multiple employer, cost sharing, public employee retirement system.

The Tier 2 Public Employees System became effective July 1, 2011. All eligible employees beginning on or after July 1, 2011, who have no previous service credit with any of the Utah Retirement Systems, are members of the Tier 2 Retirement System.

The Utah Retirement Systems (Systems) are established and governed by the respective sections of Title 49 of the Utah Code Annotated 1953, as amended. The System's defined benefit plans are amended statutorily by the State Legislature. The Utah State Retirement Office Act in Title 49 provides for the administration of the Systems under the direction of the Board, whose members are appointed by the Governor. The Systems are fiduciary funds defined as pension (and other employee benefit) trust funds. URS is a component unit of the State of Utah. Title 49 of the Utah Code grants the authority to establish and amend the benefit terms.

URS issues a publicly available financial report that can be obtained by writing Utah Retirement Systems, 560 E. 200 S. Salt Lake City, Utah 84102 or visiting the website: www.urs.org.

#### Benefits Provided

URS provides retirement, disability, and death benefits. Retirement benefits are as follows:

### **Summary of Benefits by System**

System	Final Average Salary	Years of Service required and/or age eligible for benefit	Benefit percent per year of service	COLA**
Noncontributory System	Highest 3 years	30 years any age* 25 years any age* 20 years age 60* 10 years age 62* 4 years age 65	2.0% per year all years	Up to 4%
Tier 2 Public Employees System	Highest 5 years	35 years any age 20 years age 60* 10 years age 62* 4 years age 65	1.5% per year all years	Up to 2.5%

<sup>\*</sup> With actuarial reductions

<sup>\*\*</sup> All post-retirement cost-of-living adjustments are non-compounding and are based on the original benefit except Judges, which is a compounding benefit. The cost-of-living adjustments are also limited to the actual Consumer Price Index (CPI) increase for the year, although unused CPI increases no met may be carried forward to subsequent years.

### **NOTE 5 PENSIONS (Continued)**

#### Contributions

As a condition of participation in the Systems, employers and/or employees are required to contribute certain percentages of salary and wages as authorized by statute and specified by the Utah State Retirement Board. Contributions are actuarially determined as an amount that, when combined with employee contributions (where applicable) is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded actuarial accrued liability. Contribution rates as of June 30, 2017 are as follows:

Utah Retirement System Employer				
		Contribution	Employer Rate	
	Employee Paid	Rates	for 401(k) Plan	
Contributory System				
111 - Local Governmental Division Tier 2	N/A	14.91%	1.78%	
Noncontributory System				
15 - Local Governmental Division Tier 1	N/A	18.47%	N/A	
Tier 2 DC Only				
211 Local Government	N/A	6.69%	10.00%	

Tier 2 rates include a statutory required contribution to finance the unfunded actuarial accrued liability of the Tier 1 plans.

For fiscal year ended June 30, 2017, the employer and employee contributions to the Systems were as follows:

System	Empl	Employee Contributions		
Noncontributory System	\$	254,145		N/A
Tier 2 Public Employees System		202,004	\$	-
Tier 2 DC Only System		30,219		N/A
Total Contributions	\$	486,368	\$	_

Contributions reported are the URS Board approved required contributions by System. Contributions in the Tier 2 Systems are used to finance the unfunded liabilities in the Tier 1 Systems.

### Pension Assets, Liabilities, Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2017, we reported a net pension asset of \$0 and a net pension liability of \$1,464,145.

	Pension sset	et Pension Liability	Proportionate Share	Proportionate Share Dec 31, 2015	Change (Decrease)
Noncontributory System Tier 2 Public Employees System	\$ -	\$ 1,446,949 17,196	0.2253385% 0.1541564%	0.2113754% 0.1462471%	0.0139631% 0.0079093%
Total Net Pension Asset / Liability	\$ 	\$ 1,464,145			

### **NOTE 5 PENSIONS (Continued)**

The net pension asset and liability was measured as of December 31, 2016, and the total pension liability used to calculate the net pension asset and liability was determined by an actuarial valuation as of January 1, 2016 and rolled-forward using generally accepted actuarial procedures. The proportion of the net pension asset and liability is equal to the ratio of the employer's actual contributions to the Systems during the plan year over the total of all employer contributions to the System during the plan year.

For the year ended June 30, 2017, we recognized pension expense of \$595,388.

At June 30, 2017, we reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Ou	Deferred Outflows of Resources		Deferred flows of esources
Differences between expected and actual experience	\$	31,430	\$	53,637
Changes in assumptions		206,563		48,661
Net difference between projected and actual earnings on pension plan		328,067		97,401
Changes in proportion and differences between contributions and proportionate share of contributions		56,954		63,158
Contributions subsequent to the measurement date		226,727		-
Total	\$	849,741	\$	262,857

\$226,727 was reported as deferred outflows of resources related to pensions results from contributions made by us prior to our fiscal year end, but subsequent to the measurement date of December 31, 2016.

These contributions will be recognized as a reduction of the net pension liability in the upcoming fiscal year. Other amounts reported as deferred outflows of Resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

	Deferred Outflow (inflows) of Resource		
Year Ended December 31,			
	2017	\$	103,465
	2018		104,718
	2019		142,148
	2020		3,836
	2021		521
	Thereafter		5.470

### **NOTE 5 PENSIONS (Continued)**

### **Actuarial Assumptions**

The total pension liability in the December 31, 2016, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 2.60 Percent

Salary increases 3.35 - 10.35 percent, average, including inflation Investment rate of return 7.20 percent, net of pension plan investment expense,

including inflation

Mortality rates were developed from actual experience and mortality tables, based on gender, occupations and age, as appropriate, with adjustments for future improvement in mortality based on Scale AA, a model developed by the Society of Actuaries.

The actuarial assumptions used in the January 1, 2016, valuation were based on the results of an actuarial experience study for the five year period ending December 31, 2013.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which the best estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

	Expected Return Arithmetic Basis					
Asset Class	Target Asset Allocation	Real Return Arithmetic Basis	Long-Term expected portfolio real rate of return			
Equity securities	40%	7.06%	2.82%			
Debt securities	20%	0.80%	0.16%			
Real Assets	13%	5.10%	0.66%			
Private equity	9%	11.30%	1.02%			
Absolute return	18%	3.15%	0.57%			
Cash and cash equivalents	0%	0.00%	0.00%			
Totals	100%		5.23%			
	Inflation		2.60%			
	Expected arithmetic	Expected arithmetic nominal return				
	-					

### **NOTE 5 PENSIONS (Continued)**

The 7.20% assumed investment rate of return is comprised of an inflation rate of 2.65%, a real return of 4.60% that is net of investment expense.

#### Discount Rate

The discount rate used to measure the total pension liability was 7.20%. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that contributions from all participating employers will be made at contractually required rates that are actuarially determined and certified by the URS Board. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability. The discount rate does not use the Municipal Bond Index Rate. The discount rate was reduced from 7.20% from 7.50% from the prior measurement period.

### Sensitivity of the Proportionate Share of the Net Pension Asset and Liability to Changes in the Discount Rate

The following presents the proportionate share of the net pension liability calculated using the discount rate of 7.20% as well as what the proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.20%) or 1-percentage-point higher (8.20%) than the current rate:

	1% Decrease (6.20%)			Discount Rate (7.20%)		1% Increase (8.20%)	
System							
Noncontributory System	\$	2,997,122	\$	1,446,949	\$	153,415	
Tier 2 Public Employees System		117,048		17,196		(58,766)	
Total	\$	3,114,170	\$	1,464,145	\$	94,649	

### Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued URS financial report.

#### NOTE 6 DEFINED CONTRIBUTION SAVINGS PLANS

The Defined Contribution Savings Plans are administered by the Utah Retirement Systems Board and are generally supplemental plans to the basic retirement benefits of the Retirement Systems, but may also be used as a primary retirement plan. These plans are voluntary tax-advantaged retirement savings programs authorized under sections 401(k), 457(b) and 408 of the Internal Revenue code. Detailed information regarding plan provisions is available in the separately issued URS financial report.

UTOPIA participates in the 401(k) and 457(b) Defined Contribution Savings Plans with Utah Retirement Systems.

Employee and employer contributions to the Utah Retirement Defined Contribution Savings Plans for fiscal year ended June 30, were as follows:

401(k) Plan	2017		 2016	2015	
Employee Contributions Employee Contributions	•		\$ 55,785 -	\$	46,676 -
457 Plan					
Employer Contributions		9,486	-		-
Employee Contributions		78,025	-		-

#### NOTE 7 OPERATING LEASE

UTOPIA has entered into various operating leases to secure network operations facilities, office space and equipment. The current year's expense related to operating leases was \$768,514. These leases range from 3 years to 20 years. Total remaining minimum lease payments at June 30, 2017, are as follows:

<u>Year</u>	Payments			
2018	\$	617,240		
2019		386,073		
2020		270,653		
2021		244,316		
2022		244,316		
2023-2027		607,175		
2028		90,514		
	\$	2,460,287		

#### NOTE 8 COMMITMENTS AND CONTRACTS

#### Interlocal Cooperative Agreement

UTOPIA has entered into an Interlocal Cooperative Agreement with Utah Infrastructure Agency (UIA), wherein UIA will pay UTOPIA for network configuration, operation, and maintenance fees. The amount of the fees is determined based on the number of connections, subscribers, and services performed. The agreement is renewed annually. UTOPIA recorded revenue from UIA of \$704,047 for the year ended June, 30, 2017.

#### NOTE 9 UNEARNED REVENUE

#### Lease of Indefeasible Right of Use

UTOPIA has entered into an Interlocal Cooperative Indefeasible Right of Use Agreement with UIA, wherein UTOPIA grants UIA an indefeasible right of use of the UTOPIA fiber optic network, specifically the UIA routes. UIA will have this indefeasible right of use until April 30, 2041. UTOPIA has agreed to ensure that UIA route is properly maintained and perform repairs as necessary. Initially, the payments from UIA were scheduled to be quarterly for five years, with payments at \$1,462,500 for the first four quarters, \$1,100,000 for the next four quarters, \$800,000 for the next eight quarters, and \$750,000 for the final four quarters. In December 2013, management renegotiated the payment schedule with UIA. The new payments on the IRU are due monthly in the amount of \$54,583.33. Prior accrued interest was forgiven. The unpaid balance of the Interlocal Cooperative Indefeasible Right of Use Agreement at June 30, 2017 was \$1,676,502. The net present value of the future lease payments on the note of \$1,652,574 (discounted at a rate of 1.09%) has been recorded as a note receivable from UIA. The receivable portion, plus payments received for which revenue has not yet been recognized of \$13,333,915, a total of \$15,641,489 (\$655,000 of which is current), is reported as unearned revenue and will be recognized evenly over the life of the 30 year contract.

### NOTE 10 PLEDGING MEMBERS LIABILITY

The 11 Pledging Members of UTOPIA have pledged sales and use tax revenues to partially guarantee payment of UTOPIA's Revenue bonds. In return for the pledge, these members will be among the first cities to receive UTOPIA's services. In December of 2011, UTOPIA issued Series 2011 A & B revenue bonds with total principal of \$185,000,000. The debt service payments will be met by the 11 Pledging Members. The Pledging Member's annual pledge is listed below for fiscal year 2017. Any amounts paid by Pledging Members to UTOPIA will be a loan to be repaid by UTOPIA.

### **NOTE 10 PLEDGING MEMBERS LIABILITY (Continued)**

Pledging Member	2017 Pledged & Paid		2017 Share of Total Max. Pledge	-	2018 Maximum Pledge *	Yearly Increase	
Brigham City	\$	466,264	3.35%	\$	474,798	2%	
Centerville City		463,725	3.34%		472,212	2%	
Layton City		2,327,419	16.74%		2,370,017	2%	
Lindon City		428,410	3.08%		436,251	2%	
Midvale City		844,295	6.07%		859,748	2%	
Murray City		1,714,078	12.33%		1,745,450	2%	
Orem City		3,039,032	21.86%		3,094,655	2%	
Payson City		259,920	1.84%		259,920	-	
Perry City		114,380	0.82%		116,474	2%	
Tremonton City		351,790	2.53%		358,229	2%	
West Valley City		3,895,759	28.03%		3,967,062	2%	
	\$	13,905,072	100.00%	\$	14,154,816		

<sup>\*</sup> These amounts are the fiscal year 2018 maximum debt service that can be required of the Pledging Members for the months July 2017 through June 2018.

### NOTE 11 DERIVATIVE ARRANGEMENTS

UTOPIA has two derivative contracts, in the form of interest rate swaps, that hedge against variable interest rate volatility by matching the cash flows provided by the Cities' pledges to the cash flows required for the debt service on the Series 2011 A & B bonds and the associated swap contracts.

The terms, fair values, and credit ratings of counterparties for the various swap agreements at June 30, 2017, are summarized in the following table:

Fixed Rate	Variable Rate	Outstanding		Changes in Fair Value		Swap		Counterparty	
Paid by	Received by	Notional	Fair			Termination		Credit Rating	
UTOPIA	Counterparty	Amount	Value	Classification	Amount	Date	S&P	Moody's	Fitch
4.984%	LIBOR x 67% $^1$	\$ 109,289,038	\$ (51,108,501)	Deferred Outflow	16,292,646	June 1, 2040	BBB+	Baa1	A-
5.665%	LIBOR + .05% <sup>2</sup>	74,410,135	(32,467,112)	Deferred Outflow	12,509,274	June 1, 2040	BBB+	Baa1	Α

 $<sup>^{\</sup>rm l}\,$  One month U.S. Dollar London Interbank Offered Rate.

The notional amounts of the swaps match the principal amounts of the associated debt. The swap agreements contain scheduled reduction in notional amounts that follow scheduled amortization of the associated debt.

<sup>&</sup>lt;sup>2</sup> Three month U.S. Dollar London Interbank Offered Rate.

### NOTE 11 DERIVATIVE ARRANGEMENTS (Continued)

#### Hedge effectiveness

UTOPIA used the variability-reduction cash flow method to evaluate the hedge effectiveness of the derivative contracts. This method compares the ratio of the net debt service (principal and interest on the bond less the Cities' pledge payment) for the year divided by interest paid on the swap for the year. The critical value for determining how large a reduction in variability is sufficient to demonstrate hedge effectiveness was 90 to 111 percent. At June 30, 2017, the actual critical value was 100%.

#### Fair Value

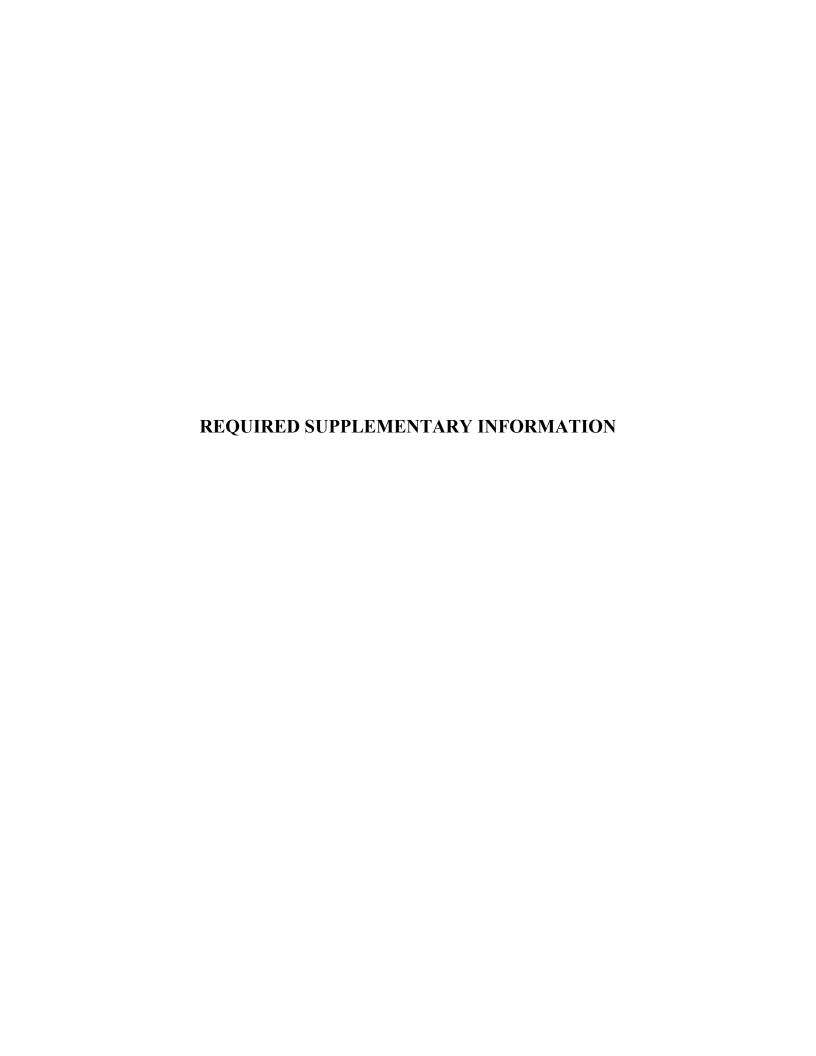
At June 30, 2017, the swaps had a combined negative fair value of \$83,575,613. Because interest on the variable rate bonds adjusts to changing interest rates, the bonds do not have a corresponding fair value increase. The fair value was calculated under the terms of and conditions of the agreement. The swap provider is the calculation agent.

### Credit Risk

Credit risk is the risk that the counterparty will not fulfill its obligations to UTOPIA. Should a swap be terminated when there is a positive value to UTOPIA, UTOPIA has the risk that the counterparty will not make the termination payment. Also, during the life of the swap, UTOPIA has the risk that the counterparty will not make the monthly swap payments and be exposed to variable interest rates. This risk has been mitigated by the highly rated counterparties in these transactions.

#### Termination Risk

UTOPIA or the counterparty may terminate the swap if either party fails to perform under the terms of the contract. If the swap is terminated, the variable-rate bond will no longer carry a synthetic interest rate. Also, if at the time of the termination, the swap have a negative fair value, UTOPIA would be liable to the counterparty for an amount equal to the swap's fair value.



### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY SCHEDULE OF THE PROPORTIONATE SHARE OF THE NET PENSION LIABILITY December 31, 2016 Last 10 Fiscal Years \*

	Year Ended 12/31	Noncontributory System		Contributory Retirment System		Tier 2 Public Employees System											
Proportion of the net pension liability (asset)	2014				0.2335214%		0.2335214%		0.2335214%		0.2335214%		0.2335214%		0.0000000%		0.1133770%
	2015				0.0000000%		0.1462471%										
	2016		0.2253385%		0.0000000%		0.1541564%										
Proportionate share of the net pension liability (asset)	2014	\$	1,014,005	\$	-	\$	(3,436)										
	2015	\$	1,196,065	\$	-	\$	(319)										
	2016	\$	1,196,065	\$	-	\$	17,196										
Covered employee payroll	2014	\$	1,734,933	\$	-	\$	557,276										
	2015	\$	1,438,880	\$	-	\$	944,950										
	2016	\$	1,438,880	\$	930	\$	1,264,204										
Proportionate share of the net pension liability (asset)																	
as a percentage of its covered-employee payroll	2014		58.40%		0.00%		-0.60%										
	2015		83.12%		0.00%		-0.03%										
	2016		83.12%		0.00%		1.36%										
Plan fiduciary net position as a percentage of its																	
covered-employee payroll	2014		90.2%		0.0%		103.5%										
	2015		87.8%		0.0%		100.2%										
	2016		87.8%		92.9%		95.1%										

<sup>\*</sup> In accordance with paragraph 81.a of GASB 68, employers will need to disclose a 10-year history of their proportionate share of the Net Pension Liability (Asset). The 10-year schedule will need to be built prospectively.

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY SCHEDULE OF CONTRIBUTIONS

June 30, 2017 Last 10 Fiscal Years \*

	As of fiscal year ended June 30,	Actuar Determi Contribu	ined	Contributions in relation to the contractually required Contributions		Contribution deficiency (excess)	Covered employee payroll	Contributions as a percentage of covered employee payroll
Noncontributory System	2014	\$ 31	5,590	\$	315,590	\$ -	\$ 1,825,271	17.29%
	2015	29	9,318		299,318	-	1,620,561	18.47%
	2016	26	54,948		264,948	-	1,434,475	18.47%
	2017	25	54,145		254,145	-	1,375,989	18.47%
Tier 2 Public Employees System**	2014	6	53,526		63,526	-	454,084	13.99%
	2015	11	3,880		113,880	-	762,246	14.94%
	2016	16	52,226		162,226	-	1,088,035	14.91%
	2017	20	2,004		202,004	-	1,354,825	14.91%
Tier 2 Public Employees DC Only System**	2014	1	6,972		16,972	-	304,162	5.58%
	2015	2	22,248		22,248	-	331,080	6.72%
	2016	2	24,363		24,363	-	364,176	6.69%
	2017	3	30,219		30,219	-	451,697	6.69%

<sup>\*</sup> Paragraph 81.b of GASB 68 requires employers to disclose a 10 year history of contributions in RSI. Contributions as a percentage of covered-payroll may be different than the board certified rate due to rounding and other administrative issues.

<sup>\*\*</sup> Contributions in Tier 2 include an amortization rate to help fund the unfunded liabilities in the Tier 1 systems. Tier 2 systems were created effective July 1, 2011.

### UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY NOTES TO REQUIRED SUPPLEMENTARY INFORMATION For the Year Ended June 30, 2017

### NOTE 1 CHANGES IN ASSUMPTIONS

The following actuarial assumption changes were adopted January 1, 2016. The assumed investment return assumption was decreased from 7.50% to 7.20% and the assumed inflation rate was decreased from 2.75% to 2.60%. With the decrease in the assumed rate of inflation, both the payroll growth and wage inflation assumptions were decreased by 0.15% from the prior year's assumption.

## UTAH TELECOMMUNICATION OPEN INFRASTRUCTURE AGENCY

### **SUPPLEMENTARY REPORTS**

**JUNE 30, 2017** 

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Gary K. Keddington, CPA Phyl R. Warnock, CPA Marcus K. Arbuckle, CPA

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Utah Telecommunication Open Infrastructure Agency Murray, Utah

We have audited, in accordance with the auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Governmental Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Utah Telecommunication Open Infrastructure Agency (UTOPIA) as of and for the year ended June 30, 2017, and the related notes to the financial statements, and have issued our report thereon dated November 15, 2017.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered UTOPIA's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of UTOPIA's internal control. Accordingly we do not express an opinion on the effectiveness of UTOPIA's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of UTOPIA's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weakness or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether UTOPIA's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statements amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly this communication is not suitable for any other purpose.

Keddington & Christensen

November 15, 2017



Gary K. Keddington, CPA Phyl R. Warnock, CPA Marcus K. Arbuckle, CPA

# INDEPENDENT AUDITOR'S REPORT AS REQUIRED BY THE STATE COMPLIANCE AUDIT GUIDE ON COMPLIANCE WITH GENERAL STATE COMPLIANCE REQUIREMENTS AND ON INTERNAL CONTROL OVER COMPLIANCE

Board of Directors Utah Telecommunication Open Infrastructure Agency Murray, Utah

### Report on Compliance with General State Compliance Requirements

We have audited the Utah Telecommunications Open Infrastructure Agency's (UTOPIA) compliance with the applicable general compliance requirements described in the *State Compliance Audit Guide*, issued by the Office of the Utah State Auditor that could have a direct and material effect on UTOPIA for the year ended June 30, 2017.

General state compliance requirements were tested for the year ended June 30, 2017 in the following areas:

Budgetary Compliance Fund Balance Utah Retirement Systems Open and Public Meetings Act Treasurer's Bond

### Management's Responsibility

Management is responsible for compliance with the general state requirements referred to above.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on UTOPIA's compliance based on our audit of the compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the *State Compliance Audit Guide*. Those standards and the *State Compliance Audit Guide* require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the compliance requirements referred to above could have a direct and material effect on UTOPIA occurred. An audit includes examining, on a test basis, evidence about UTOPIA's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance with general state compliance requirements. However, our audit does not provide a legal determination of UTOPIA's compliance.

#### **Opinion**

In our opinion, UTOPIA complied, in all material respects, with the general compliance requirements referred to above that could have a direct and material effect on UTOPIA for the year ended June 30, 2017.

### **Report on Internal Control over Compliance**

Management of UTOPIA is responsible for establishing and maintaining effective internal control over compliance with the compliance requirements referred to above. In planning and performing our audit of compliance, we considered UTOPIA's internal control over compliance with the compliance requirements that could have a direct and material effect on UTOPIA to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance with general state compliance requirements and to test and report on internal control over compliance in accordance with the *State Compliance Audit Guide*, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of UTOPIA's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a general state compliance requirement on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a general state compliance requirement will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a general state compliance requirement that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Purpose of this Report**

The purpose of this report is on internal control over compliance is solely to describe the scope of our testing of internal control and compliance and the results of that testing based on requirements of the *State Compliance Audit Guide*. Accordingly, this report is not suitable for any other purpose.

Keddington & Christensen

November 15, 2017